

Our Partner Program

Now is a great time to partner with SilverSky, a cybersecurity innovator and provider of one of the most comprehensive sets of managed cybersecurity services in the industry. We deliver the enterprise-grade resources, 24x7x365 security operations monitoring, and advanced technologies that modern organizations need to comply with regulations and transform their security operations. Whether your company is a reseller, distributor, systems integrator, or managed security services provider, you'll find our portfolio of managed offerings will complement and extend your value to your customers and prospects.

At SilverSky, we are committed to finding partners who are ready to capitalize on the potential of the market in front of us. We want to work with organizations like yours that see the same opportunities and share our drive to help clients protect their business, no matter the threat.

As a SilverSky partner, you will have access to sales and technical resources, marketing collateral, training materials, and protected deal registration through our online portal allowing you and your team to develop competence and specialization in our offerings. In addition to our online portal support, we provide all our partners with a dedicated Channel Account Manager to help build business plans tailored for success.

The global cybersecurity market is set to grow from its current market value of more than **\$120 billion to over \$300 billion by 2024**, according to a new research report

- GLOBAL MARKET INSIGHTS

\$172B

SECURITY SOLUTIONS SPENDING

Spending on information security and risk management will total **\$172 billion** in 2022 – an increase of nearly 11% over the previous year.

- GARTNER

Why Partner with SilverSky?

SilverSky is focused on making enterprise-grade cybersecurity simple, affordable, and accessible for organizations of all sizes. We see our partners as an important part of this mission.

Together, we can help our customers:

- 🕒 **Reduce costs and complexity**
- 🕒 **Reduce risk**
- 🕒 **Reduce the compliance burden**
- 🕒 **Detect, monitor and remediate cyber-attacks**

SilverSky has a long history of driving successful security innovation. For more than 20 years, we have helped organizations defend their environments.

Today, as those environments extend from legacy on-premise systems to cloud-based and hybrid infrastructures, so does our portfolio of powerful cybersecurity services – helping to protect organizations effectively in a modern, perimeterless world.



SilverSky Channel Support Teams

Assigned Channel Account Manager
Pre-Sales Engineering Support Services
Joint Business Plan



Partner Enablement

Partner Portal Access
Deal Registration
Sales Training and Accreditation
Technical Training and Accreditation
Sales Tools and Competitive Information
Newsletters and Communications
Cyber Threat Bulletin Subscription



Marketing

Co-Marketing Support
Use of SilverSky Logo
Pricing Discounts and Promotions
Listed on SilverSky Partner Webpage

97%
**CUSTOMERS
AGREE**

SilverSky is committed to making enterprise-grade cybersecurity accessible to companies of all sizes, in both regulated and non-regulated industries. We have built trusted, long-standing relationships with our customers and **more than 97% say they would recommend us to other organizations.**

The Industry's Most Comprehensive Security Services

SilverSky delivers the skilled cybersecurity resources, processes, and integrated technologies modern organizations need to stay compliant and safe -- without the complexity, costs, or challenges of managing an in-house solution.

Five dedicated service areas deliver unprecedented visibility into modern environments. Activity is monitored 24x7x365 by our security operations center (SOC) experts and supported by our integrated technology stack. The result? Cybersecurity that's simple, affordable, and accessible.

Learn more about our leading cybersecurity services at [SilverSky.com](https://www.silversky.com).



Managed Detection & Response

Actively monitor your perimeter and core security devices for threats and indicators of compromise.



Security Device Management

Strengthen your defense of users and digital assets in a modern, perimeterless world.



Managed Endpoint Detection & Response

Gain visibility and context into threats at your endpoints.



Vulnerability Management

Scan your environment for gaps attackers can exploit.



Email Protection Services

Defend this leading attack vector.

Amplify Your Cybersecurity Offerings - and Revenue.

Partnering with SilverSky has many benefits, starting with our comprehensive, enterprise-grade SilverSky Security Services, 24x7x365 monitoring by expert analysts in our security operations centers (SOCs), and integrated technology platform.

We have multiple options for partnering from individual consultants to local MSPs to in-depth and strategic relationships.

What are you waiting for? Learn how you can amplify your value - and your rewards - with SilverSky.

Discover the power of our partnership.
Call SilverSky 1-800-234-2175



1-800-234-2175
learn@silversky.com

3015 Carrington Mill Boulevard
Suite 400
Morrisville, NC 27560

 [linkedin.com/company/silversky](https://www.linkedin.com/company/silversky)

 twitter.com/SilverSky

www.silversky.com

